

Exam. Code : 217601
Subject Code : 5549

M.Com. Ist Semester
MANAGEMENT PRINCIPLES & ORGANIZATION
Paper : MC-103

Time Allowed—Three Hours] [Maximum Marks—100

Note :—Candidates are to attempt **FIVE** questions, **ONE** from each Section. **Fifth** question may be attempted from any Section. All questions carry equal marks.

SECTION—A

1. Discuss various managerial skills and roles.
2. Write short notes on :—
 - (a) Benefits and Weaknesses of MBO.
 - (b) Span of Management.

SECTION—B

3. Explain McGregor's Theory X and Theory Y of motivation.
4. Explain Ohio State Leadership Studies. What conclusions were drawn from these Studies ?

SECTION—C

5. Define Personality. Explain the determinants of personality.
6. Define Attitude. Discuss the factors affecting formation of attitude.

SECTION—D

7. Discuss the concept and dimensions of emotional intelligence.
8. What can be reasons for perceptual distortions ? Explain.