

Exam. Code : 217601

Subject Code : 6436

M.Com. Ist Semester

**MANAGEMENT PRINCIPLES AND
ORGANIZATION BEHAVIOUR**

Paper—MC-103

Time Allowed—Three Hours] [Maximum Marks—100

Note :—In Section A Question Number 1 is compulsory.
In Section B and C attempt any **TWO** questions
out of **FOUR** in each section. Each question carries
20 marks.

SECTION—A

1. Attempt any **TEN** questions. Each question carries
2 marks.
 - (i) What are managerial skills ?
 - (ii) Define Policy.
 - (iii) What is MBO ?
 - (iv) Differentiate between authority and responsibility.
 - (v) What are motivational needs according to Herzberg ?
 - (vi) Define Leadership.

- (vii) What is the concept of organisational behaviour ?
- (viii) Define Attitude.
- (ix) What are the determinants of personality ?
- (x) Write the dimensions of emotional intelligence.
- (xi) What is the significance of perception ?
- (xii) What is selective perception ?

SECTION—B

Note :— Answer any **TWO** questions. Each question carries
20 marks.

2. Discuss various functions of management.
3. Explain the factors affecting delegation of authority.
4. Explain Equity theory of motivation.
5. Explain the concept of Managerial Grid in detail.

SECTION—C

Note :— Answer any **TWO** questions. Each question carries
20 marks.

6. Explain the challenges and opportunities for organisational behaviour in the post liberalisation and globalisation era.
7. Explain the sources and types of attitudes.
8. Discuss the nature and types of emotions. How emotions are significant at work ?
9. Define Perception. Discuss various factors affecting perception.